



# ITL INTERNATIONAL TOWERS

A Salish & Kootenai Tribally Owned Business · SBA 8(a) Certified

Estimate # ITL-04232024-NV-3-v1

Quoted To: Heather Taylor

Estimate Date: 4/23/2024

Company: L3Harris Technologies

Estimate Valid Through: 6/22/2024

Address: 240 South Rock Blvd, Ste 137

Site Name: Red Peak

City/State/Zip: Reno, Nevada 89502

Project Name: MW Install

Phone: 434-229-5218

Salesperson: Nick Vespa

Email: [heather.taylor@l3harris.com](mailto:heather.taylor@l3harris.com)

Sales Contact: 708-825-3091

Item #	Part #	Description	Unit Price	Qty	Total Price
1	Labor	4 Technician Tower Crew, Remote Support, CM	\$ 21,000.00	1	\$ 23,700.00
2	Materials	Weatherproofing / Color Coding	\$ 175.00	1	\$ 175.00
3	Equipment	3 Trucks	\$ 2,500.00	1	\$ 2,500.00
4	Per Diem	4 Man Tower Crew, CM	\$ 5,500.00	1	\$ 5,500.00
5	Mileage	Mileage Allowance (Receipts to be Submitted)	\$ 700.00	1	\$ 700.00
					<b>\$ 32,575.00</b>

**Pricing Details & Conditions:**

1.0	<b>This is an estimate based upon information available at time of pricing. Final invoice shall be based upon actual hours associated with project (actual time on site, actual travel durations to/from site, actual back office support time, etc.).</b>
2.0	Pricing for any ITL provided materials includes sales tax.
3.0	Pricing includes very limited ITL provided material. Any additional material provided by ITL shall be billed at Cost to ITL + 15% G&A + 10% Profit.
4.0	Pricing assumes 8-9 hour days (Monday-Friday) to include portal to portal site travel. No holidays.
5.0	Pricing assumes no delays due to: site coordination efforts, site access issues, permitting issues, Notice to Proceed delays, faulty or incompatible equipment, any other items outside the control of ITL. L3Harris shall provide at least 48 hours notice before waiving off or rescheduling a technician. Delays/rescheduling outside of the control of ITL shall be negotiated by both parties.
6.0	Pricing is based upon 2019 Nevada Prevailing Wage Communication Technician and Senior Communication Technician classifications. This price is subject to modification if other wage classes are required.
7.0	This pricing is subject to modification if holiday, weekend, or night work is required or requested by L3Harris.
8.0	Pricing does not include weather delays or delays due to circumstances outside the control of ITL. Such delays shall be billed to L3Harris at the travel rate for the impacted employee(s).
9.0	Payment terms Net 60.
10.0	Pricing includes system sweeps and submitting a project closeout package. Customer shall provide approved closeout template prior to site mobilization.
11.0	Pricing assumes all work can be safely performed with standard ropes and capstan hoist and without the use of a crane, ginpole, helicopter.

12.0	L3Harris shall be responsible for site/facility planning & scheduling.
13.0	3rd Party Services (crane, rental equipment, engineering, etc.) are not anticipated and therefore not included in pricing.
14.0	Pricing assumes tower install elevations/locations have available spacing to install the proposed equipment. ITL shall not be responsible for delays in discrepancies between provided documentation and actual site conditions.
15.0	Pricing assumes local lodging is available to ITL at the seasonal GSA rate. If such lodging is unavailable, L3Harris shall be electronically notified.
16.0	Pricing is based upon a 5 site package and assumes award of all 5 individual sites.
17.0	Pricing includes assembly of dish(es) and ice shield(s) associated with project.
18.0	Pricing includes installation of a preconfigured microwave rack in an available space within the equipment shelter.
19.0	Pricing is based upon site work package from Nokia. Pricing assumes all information within this document is accurate for installation. This includes system polarities, install elevation(s), dish heading(s), modulation scheme(s), power setting(s), etc.
20.0	Please submit Purchase Order(s) electronically to the following: Jonathan Vinek: jvinek@itowersllc.com Beth Leonard: bleonard@sksg-llc.com
<p><b>SOW Summary:</b> Install 3 dishes with a single run of cabling to each. Install new ice shields. Install radios and take photos, path systems. Dish install schedule at site:</p> <p>6' dish at 20' TO Virginia Peak 3' dish at 20' TO Smokey Quartz 3' dish at 120' TO Spectrum</p>	